

First Purpose Hourly Fundraiser Performance Structure (Casuals)

Based on a \$35.00 Average Pledge

GROSS Earnings

\$24.80 an Hour

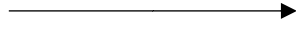
7 Hours a Day

5 Days a Week

<p>MANDATORY CRITERIA</p>	<ul style="list-style-type: none"> • Full name and address of donor; • Average pledge equal to or greater than \$35 • Date of birth or a signature by donor confirming they are over the age of 25 • Targeted age is 35 years and over • Employee must not signing up anyone under the age of 25. Donors between the ages of 25-34 must not exceed 15%. • At least one valid telephone phone number; • Occupation of donor • Correct bank account or credit card details; • Signature of donor; • Name, location and ID number of advocate; • Initials in acknowledgement section; • Employees must not recruit donors with no clear understanding of English, those on government welfare, and those on student visas • Employees must not mislead donors to think it's a one off donation • Employees must only signup those with the intention to support the charity they are representing for at least 2 years or longer
<p>POINT BREAKDOWN</p>	<p>As part of your duties, you are required to achieve a set target of pledges for our clients each week.</p> <p>The value of these pledges range from \$30 to \$50 per month and the following targets have been set based on the value of the pledges:</p> <ul style="list-style-type: none"> • <input type="checkbox"/> Pledges \$25 to \$34.99 in value are worth 0.5 points • <input type="checkbox"/> Pledges \$35 to \$48.99 in value are worth 1.0 points • <input type="checkbox"/> Pledges \$49+ in value are worth 1.5 points.

FUNDRAISER

8 NET POINTS
10 NET Signups



\$868.00

(35 Hour Pay)

A2 FUNDRAISER

10 NET POINTS



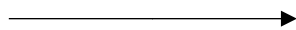
\$868 + \$300

\$1168.00

(35 Hour Pay)
(\$300.00 Bonus)

A3 FUNDRAISER

12 NET POINTS



\$868 + \$500

\$1368.00

(35 Hour Pay)
(\$500.00 Bonus)

A4 FUNDRAISER
15 NET POINTS



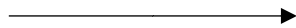
$\$868 + \750
\$1618.00
(35 Hour Pay)
(\$750.00 Bonus)

A5 FUNDRAISER
18 NET POINTS



$\$868 + \1000
\$1868.00
(35 Hour Pay)
(\$1000.00 Bonus)

A6 FUNDRAISER
21 NET POINTS



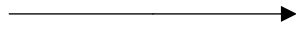
$\$868 + \1400
\$2268.00
(35 Hour Pay)
(\$1400.00 Bonus)

A7 FUNDRAISER
24 NET POINTS



$\$868 + \1750
\$2618.00
(35 Hour Pay)
(\$1750.00 Bonus)

A8 FUNDRAISER
27 NET POINTS



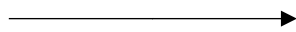
$\$868 + \2250
\$3118.00
(35 Hour Pay)
(\$2250.00 Bonus)

A9 FUNDRAISER
30 NET POINTS



$\$868 + \2500
\$3368.00
(35 Hour Pay)
(\$2500.00 Bonus)

A10 FUNDRAISER
33 NET POINTS



$\$868 + \3000
\$3868.00
(35 Hour Pay)
(\$3000.00 Bonus)

A11 FUNDRAISER
36-40 NET POINTS



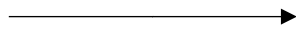
$\$868 + \3600
\$4468.00
(35 Hour Pay)
(\$3600.00 Bonus)

A12 FUNDRAISER
41-44 NET POINTS



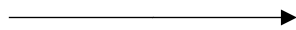
$\$868 + \4200
\$5068.00
(35 Hour Pay)
(\$4200.00 Bonus)

A13 FUNDRAISER
45-50 NET POINTS



$\$868 + \5000
\$5868.00
(35 Hour Pay)
(\$5000.00 Bonus)

A14 FUNDRAISER
51+ NET POINTS



$\$868 + \$5500 + \text{Owner}$
Bonus
\$6368.00
(35 Hour Pay)
(\$5500.00 Bonus)

Additional Bonuses:

The following bonuses require a minimum entry level to be awarded. (Minimum entry level = 8.0 NET points or 10 NET signups)

Bonus Type	Bonus Amount
3 Day Consecutive Blue-Zone Bonus <ul style="list-style-type: none"> 3-4 signups in a day for 3 consecutive days 	\$100.00
3 Day Consecutive Green-Zone Bonus <ul style="list-style-type: none"> 5+ signups in a day for 3 consecutive days 	\$200.00
10+ Weekly signups with 100% Phone Verification	\$10.00 per net signup
8 Signups in a day	\$25.00 per net signup after verification (\$200.00 if 100% approved)
10 Signups in a day	\$40.00 per net signup after verification (\$400.00 if 100% approved)
12+ Signups in a day	\$50.00 per net signup after verification (\$600.00 if 100% approved)

The following bonuses require a minimum entry level to be awarded. (Minimum entry level = 8.0 NET points or 10 NET signups)

- 3 Day Consecutive Blue-Zone Bonus: \$100 (3+ Sales)
- 3 Day Consecutive Green-Zone Bonus: \$200 (5+ Sales)
- 10 + Signups with 100% Phone verification = \$10 per signup
- 8 Signups in a day = \$25 per NET signup after verification (\$200 if 100% approval)
- 10 Signups in a day = \$40 per NET signup after verification (\$400 if 100% approval)